

# Economic Analysis In Clinical Research

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# Overview

Introduction

Concepts

Technical and Statistical Issues

Examples

- Value of Health

- Cost of Illness

- Cost-Benefit Analysis

- Marginal Analysis

- Cost Effectiveness Analysis

  - Clinical Trial plus Economic Follow-up

  - Clinical Trial plus Modeling

  - CEA Along Side a Clinical Trial

# INTRODUCTION

# Purpose of Economic Analysis in Health Care Research

Policy and program evaluation

Health care resource allocation decisions

For understanding determinants of technical and organization  
efficiency of health care delivery

For understanding determinants of distribution, access and  
equity issues in health care delivery

# Flyer for Disease Control Priorities Project

# Relationship of Economic Studies to Clinical Trials

Health Services Research: observational data in community settings or quasi-controlled experimental settings

Health Economics Modeling: economic modeling combined with results of randomized clinical trials through modeling

Economic Studies Along-side Clinical Trials: used especially in Pharmaco-economics

# CONCEPTS

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# Some Types of Economic Analysis in Health Care Studies

## Descriptive Studies

- Economic Value of Health

- Cost-of-Illness Studies

Cost - efficiency Studies - What should it cost?

## Cost Evaluation Studies

- Cost Benefit Analysis (CBA)

- Cost Effectiveness Analysis (CEA)

- Cost Utility Analysis (CUA)

## Principles of Cost Evaluation Studies

All relevant costs and benefits should be counted

Purpose of evaluation is to compare alternative used of resources

Measurement is incremental

## Cost Benefit Analysis

All costs and health effects are expressed in monetary terms (i.e., must put a \$ value on a year of life)

Cost Benefit -> all benefits minus all costs, sometimes call Social Return on Investment

Cost Benefit Ratio -> All benefits divided by all costs, sometimes called Social Rate of Return

# Cost Effectiveness Analysis

Costs are expressed in monetary terms

Benefits are expressed in "natural units," e.g., life-years

Cost Effectiveness Ratio -> Cost divided by life-years (or other measure of benefit)

# Cost Utility Analysis

Costs are expressed in monetary terms

Benefits are expressed in quality-adjusted "natural units," e.g., quality adjusted life-years

Cost Utility Ratio -> Cost divided by Quality Adjusted Life Years

## Incremental Cost Effectiveness (or Utility) Ratios

Let  $C_a$  and  $C_b$  be the costs of Intervention a and Intervention b;

Let  $E_a$  and  $E_b$  be the health effects of Intervention a and Intervention b;

Intervention a is often defined as status quo or standard treatment.

## Incremental Cost Effectiveness Ratio (ICER)

$$\text{ICER} = [C_b - C_a] / [E_b - E_a]$$

Note: This is the equation for the slope of a line when C is the vertical axis and E is the horizontal axis

# The Cost-Effectiveness Plane

Demonstration of cost and health effects  
plane

## Dominance

Intervention A produces more health benefits at lower cost than intervention B: A “dominates” B.

Intervention C produces more health benefits than intervention A, but at higher cost: the ICER of A relative to C can be computed.

ICER of A relative to C is the slope of the dotted line

## Caution

Sometimes health effects are shown on the vertical axis and costs on the horizontal axis

Example: Stout et al. examined 64 different breast cancer screening scenarios (starting/stopping ages and screening frequency) for the U.S.

There are possible scenarios that dominate current U.S. screening practices

## Cost-Effectiveness of Mammography Screening in the U.S

Graph showing cost-effectiveness of mammography screening in the U.S.

## Transformations of ICER

ICER may be transformed to:

$$\text{Net Benefit (NB)} = E - (C * 1/V_s)$$

$$\text{Net Monetary Benefit (NMB)} = (V_s * E) - C$$

$V_s$  = the Social Value of health (e.g., \$100,000 per life-year, but this can also be varied)

Can be used to synthesize CEA and CBA through  
"Acceptance Curves"

# The Social Value of Health

## Two Interpretations

Value = "Willingness to Pay"

\$7 Million per Death Averted (in U.S.)

\$150,000 per Life-Year (in U.S.)

## Value Reflects Nation's Healthcare Budget

In UK the National Institute of Clinical Effectiveness (NICE) program,  $V_s = 30,000$  pounds per Life-Year

WHO Commission on Macroeconomics:  $V_s = 1X - 3X$  per capita Gross Domestic Product per Life-Year]

What is  $V_s$  for the U.S.?

\$50,000 per life-year often cited

Origin of this is unclear

Recent analyses suggest that the value of  $V_s$  may be much higher, e.g. see: RS Braithwaite et al., *Medical Care* 2008;46:349-356.

## Cost Effectiveness of Cervical Cancer Screening Across National Settings

Graph showing cost effectiveness of cervical cancer screening across national settings.

## Comparison of Interventions

Micro-analysis - comparison is no treatment or status quo treatment

Marginal analysis - comparisons are different intensities of the same intervention

Macro-analysis

Comprehensive "league table," e.g. Disease Control Priorities Project

Comparison against some value of  $V_s$

# Practical Considerations in Cost Evaluation Studies

Sources of Cost Data

Technical Economic Considerations

Statistical Considerations

## Potential Sources of Economic Data

Clinical trial forms/medical record abstraction

Hospital bills

Health system cost-accounting systems (e.g. HMOs)

Administrative claims data (e.g. Medicare, Medstat)

Patient/provider survey (e.g. MEPS)

Cost scenario

Time-motion study

Engineering study

Arrow showing "Trade-off" from more precise to easier to use.

## More on Cost Data

NCI – AHRQ Workshop Health Care Costs:  
Standardized Methods & Estimates for Research  
& Policy Applications

Presentations at:

<http://healthservices.cancer.gov/publications/workshops/hcc/>

To be published as supplement to Medical Care,  
Spring, 2009.

## Some Technical Economic Issues

### Adjusting for price (unit cost) differences

For different years

For different settings/locations

For different countries (currencies)

(e.g. DCPP)

### Discounting

### Pricing non-market goods

E.g. time

## Some Statistical Issues

Economic data are complex

Economic data tend to be highly skewed and censored

- special estimation techniques have been developed

Trials designed for clinical end-points may be under-powered for economic and/or cost-effectiveness results

Cost-effectiveness or Cost-utility ratio estimates pose specific problems for analyzing and presenting confidence intervals (regions)

See presentations from NCI-AHRQ Workshop

# EXAMPLES

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# DESCRIPTIVE STUDIES

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## Economic Value of Health

The benefit side of the Cost- Benefit equation

Includes all aspects of health in monetary terms

One way to think about  $V_s$

# Economic Value of Health

Chart showing economic value of health

Source: K.M. Murphy

## Economic Gains From Increased Longevity – Males

Graph showing economic gains from increased  
longevity in males

Source: K.M. Murphy

## Economic Value of Health Compared to Healthcare Expenditures: 1970 - 2000

Economic value of health improvements: \$95,345 Billion

Healthcare expenditures:

\$34,725 Billion

Implies a favorable Cost-Benefit Ratio

BUT:

How much of health improvements are due to healthcare?

Source: K.M. Murphy

## Cost Domains

Cost domains refers to categories of costs according to whether they are directly or indirectly related to the provision of marketed health care services.

The cost domain may also determine whether accessible and/or high quality cost data is available to the researcher and what degree of effort is required to obtain data.

## Examples of Cost Domains

Direct health care costs (e.g. Medicare payments)

Direct non-health care costs (e.g., paid child care)

Patient time costs (e.g., value of time to attend treatment)

Morbidity costs (e.g., lost productivity due to work disability)

Mortality costs (e.g., lost productivity due to premature death)

## NIH Cost of Illness Report

Four column list showing various NIH cost of illness report

Source: H. Varmus, Diseases Specific Estimates of

Direct and Indirect Costs of Illness and NIH Support

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Projected Treatment Costs for Colorectal Cancer  
2000-2020

Graph showing projected treatment costs for colorectal cancer 2000-2020

Source: Yabroff Kr, et. al. Health Economics 2007.

## Time Cost: Initial Treatment for Colorectal Cancer

Chart showing demonstration

Source: Yabroff et al. Medical Care, 2005  
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How do time costs compare to direct costs?  
For colorectal cancer, time costs (valued by average wage rates) during initial treatment were \$4655, 20% of direct medical expenditures in that period.

# COST BENEFIT ANALYSIS

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Using Cost of Illness in a Cost-Benefit Analysis  
COI of Neural Tube Defects at Birth

Cost-Benefit Analysis of Folic Acid Fortification

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## COI of Neural Tube Defects

### Cost Domains Included in COI Estimate:

- Medical care
- Developmental services
- Special education
- Morbidity cost

### COI per case:

- Spina bifida: \$349,133
- Anencephaly: \$485,016

Source: PS Romano, et al. Folic acid fortification of grain: an economic analysis. *AJPH* 1995;85:667-676.

## Cost-Benefit Analysis of Folic Acid Fortification

Cost of low level folic acid fortification = \$27.94 million  
per yr

Note: folic acid fortification can "mask" vitamin B12  
deficiency

Cost of surveillance of those with undiagnosed vitamin  
B12 deficiency- \$5 million per year

## Benefits of Folic Acid Fortification

Proportion of target population with inadequate folate intake - 66%

Cases of birth defects averted: 191 spina bifida, 113 anencephaly

## Folic Acid Fortification: Cost-Benefit Analysis

Economic benefit of birth defects averted: \$121.5 million

Net benefit of fortification program = \$93.6 million

Benefit/Cost Ratio = 4.3

Is supplementation a better policy?

## Supplementation vs. Fortification

Cost-effectiveness analysis of folic acid  
supplementation vs. fortification

Both found to be cost-savings compared to doing  
nothing

Fortification (dominantly) cost-effective relative  
to supplementation

Source: Kelly AE, et al. Appendix in Gold. Et al. Cost-Effectiveness in Health and  
Medicine. Oxford U Press, 1996.

## Did the Policy Work?

Studies of NTD prevalence pre- and post-fortification

More fortification than anticipated

Original estimate did not take dose-response into account

NTDs averted:

520 Spina Bifida

92 Anancephaly

Net Benefit = \$143 million (in 2002\$)

Source: Williams et al. *Teratology* 2002;66:33-39; Waitzman, personal comm.

## Additional Benefits of Folic Acid?

New evidence that folic acid prevents cardiovascular disease and colon cancer [but next slide!]

Cost-effectiveness estimates of fortification at 140, 350 and 700 mcg per 100 grams of grain

700 mcg most cost effective – 322,940 QALYs gained, \$4.4 billion saved per year

## Economic Evaluation (Like All Good Science) Never Ends!

Are there un-discovered harms from folic acid fortification?

Negative results of folic acid prevention trial for adenomas  
(Cole BF, et. al. JAMA 2007;297:2351-9)

Association of increased colon cancer incidence (above trend) with start of folic acid fortification (Mason, et. Al. Ca Epi Bio Prev 2007;16:1325-9)

# Cost Evaluation Studies and Clinical Trials

## Clinical Trial with Economic Follow-up

Economic Modeling Combined with Clinical Trial Results

Linking to HMO Computerized Data on Patient Care Costs

Analyzing the Confidence Region for the Cost-Effectiveness Ratio

## Clinical Trial with Economic Follow-up

Hlatky MA, et al. Medical costs and quality of life 10 to 12 years after randomization to angioplasty or bypass surgery for multi-vessel coronary artery disease. *Circulation* 2004;110:1960-1966.

Bypass Angioplasty Revascularization Investigation (BARI) trial

Study of Economics and Quality of Life (SEQOL) follow-up study

## BARI / SEQOL Study

### BARI Study

Randomization: 1988-1991

Follow-up through 1996

### SEQOL Study

Sub-sample follow-up through 2001

Medical costs

Quality of life measures

## Cost-Effectiveness of CABG vs. PTCA by Year of Follow-up

Graph showing results on cost effectiveness of CABG vs. PTCA vs. PTCA by year of follow-up.

Source: Hlatky et al. Circulation 2004

## Lesson of the BARI/SEQOL Study

“The improvement in the cost-effectiveness ratio over time was largely because of the narrowing of the cost differential between the 2 procedures, with the remainder resulting from a small survival advantage among CABG patients. These observations underscore the importance of a long-term perspective in economic evaluation, as an initially costly procedure may prove cost-effective over the long term if it either provides extended clinical benefits or the initially higher cost can be offset by preventing subsequent hospitalizations.”

## Economic Modeling Combined With Clinical Trial Results

Berthelot JM et al. Decision framework for  
chemotherapeutic interventions for metastatic non-  
small-cell lung cancer. *Journal of the National Cancer  
Institute*, 2000 Aug 16;92(16):1321-9

Combining trial data with a modeling approach to costs  
and longer term outcomes

## CEA of Lung Cancer Treatment

CEA of chemotherapy vs. best supportive care for advanced stage lung cancer

Survival benefits of treatment based on survival curves modeled (out to 48 months using Weibull survival function) from RCT results and community survival data

Costs based on Canadian cost scenarios (POHEM model)

## Results for stage IV NSCLC

Total cost of best supportive care = \$25,904

Total cost of chemotherapy = \$25,105 - \$41,576  
depending on regimen

Hospital/Clinic costs are higher for best supportive care compared to chemotherapy – e.g. intervention results in down-stream cost savings

ICER of chemotherapy ranges from cost-savings to \$37,800 / quality adjusted life year

## CEA From Patient Level Data in a Clinical Trial

Statistical modeling of long-term outcomes and costs

Accounting for stochastic uncertainty in the measurement of health outcomes and costs – Bootstrap Confidence Interval

Assessing CEA as a function of the Social Value of health – the Cost Effective Acceptability Curve

# CEA of Hormonal Treatment for Prostate Cancer

Cost-effectiveness analysis of adding early  
hormonal therapy to radiotherapy for locally  
advanced prostate cancer

## Clinical Trial – EORTC 22863

Source: Neymark et al, Health Economics 2002;11:233-248.

## Methods

Direct medical resource use obtained of 90 subjects for up to 11 years of follow-up

Unit costs based on based on standard national French tariffs

Method of Lin et al. used to adjust for censoring in longitudinal cost data

Mean survival estimated using the restricted means method

Construction of 95% Confidence Region  
Using standard Monte Carlo simulation methods,  
(sampling with replacement) 5000 replications of  
the Incremental Cost Effectiveness Ratio, were  
calculated

## CEA of Hormonal Treatment Confidence Region

Graph showing data fro study related to CEA of  
Hormonal Treatment Confidence Region

## Cost Effectiveness Acceptability Curves

Conduct bootstrap simulation

Examine all results that fall within 95% confidence intervals for the cost effectiveness ratio

Compare to reference values for social value of health ( $V_s$ )

Calculate probability that:

$$CER < V_s$$

## Graphical Analysis

E.g., Rotate pink cost-effectiveness line – this is equivalent to varying the value of  $V_s$

Assess what proportion of confidence ellipse lies beneath the line

## CEA of Hormonal Treatment Confidence Region

Graph showing data for study related to CEA of Hormonal Treat Confidence Region.

## Cost-Effectiveness Acceptability Curve for Hormonal Treatment of Prostate Cancer

Graph showing Cost-Effectiveness Acceptability Curve  
for Hormonal Treatment of Prostate Cancer

## Alternative Methods for Estimating Confidence Regions

Monte Carlo simulation (assumes symmetrical confidence region)

Fieller's Theorem (assumes a joint normal distribution)

Empirical likelihood (makes no prior assumption about distribution, but is computationally intense)

See: AH Briggs, et al. *Ann Rev Public Health* 2002;23:377-401;

Owen AB. *Empirical Likelihood*. 2001; and ML Brown, et al. *Health Economics*, forthcoming.

## Net Benefit Analysis and Cost Effective Acceptability Curves

Cost Effectiveness Acceptability Curves can also be derived directly from Net Benefit (NB) Regression

NB regression can adjust for confounding variables

See: JS Hoch, et al. Health Economics, 2002;11:415-430

and JS Hoch, JD Blume, J Health Economics

2008;27:476-495.

## Sources of Uncertainty in Economic Evaluation

### Parameter Uncertainty

biological, demographic, epidemiological, medical and economic parameters (as in example just shown)

### Model Uncertainty

Choice of model type and structure

### Methodological Uncertainty

Choice of CBA, CEA, CUA, perspective, time horizon, etc.

Source: Brisson et al Med Decis Making 2006;26:434-446